



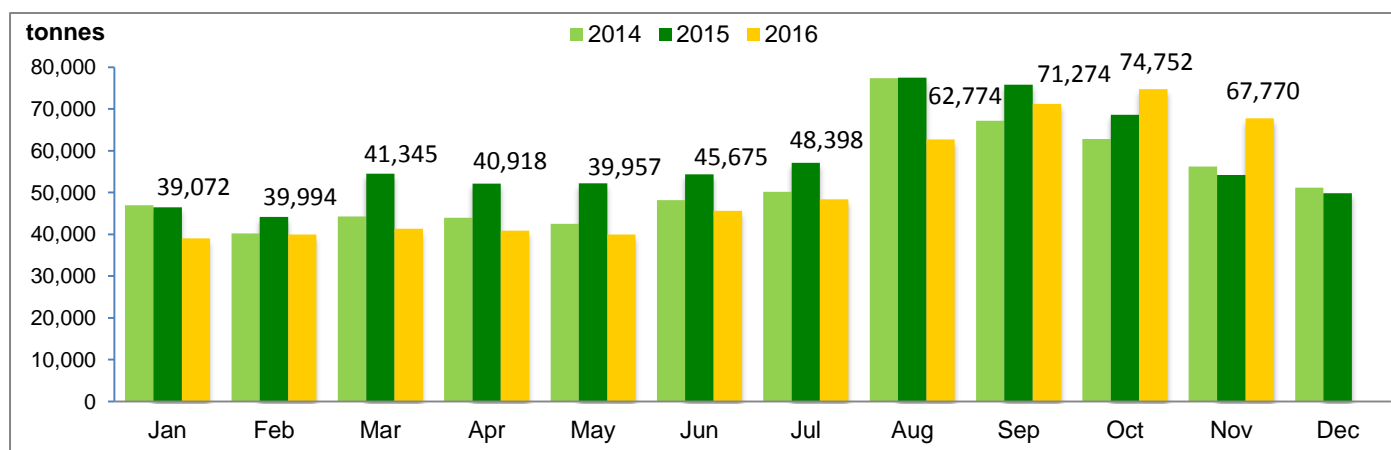
Monthly Production Highlights – November 2016

Production and Yields

		11M2016	11M2015	Change	Nov 2016	Nov 2015	Change
Production							
FFB harvested	(tonnes)	2,401,051	2,594,394	(7.5%)	289,823	236,217	22.7%
Nucleus		2,136,310	2,340,016	(8.7%)	258,164	212,927	21.2%
Plasma		264,741	254,378	4.1%	31,659	23,290	35.9%
FFB purchased	(tonnes)	230,706	275,119	(16.1%)	25,488	14,122	80.5%
CPO	(tonnes)	571,929	637,343	(10.3%)	67,770	54,226	25.0%
PK	(tonnes)	132,936	148,083	(10.2%)	16,596	12,723	30.4%
Efficiency							
FFB Yield	(tonnes/ha)	15.1	17.5	↓	1.8	1.6	↑
CPO Yield	(tonnes/ha)	3.4	4.0	↓	0.4	0.4	-
CPO Extraction Rate	(%)	22.5	22.7	↓	22.1	22.3	↓
PK Extraction Rate	(%)	5.2	5.3	↓	5.4	5.2	↑

Figures may not sum due to rounding.

CPO Production Trend



	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2015	46,501	44,178	54,541	52,179	52,224	54,388	57,158	77,526	75,804	68,168	54,226	49,905
2014	46,974	40,230	44,270	44,002	42,543	48,193	50,147	77,347	67,149	62,793	56,198	51,142

FFB: Fresh Fruit Bunches
 CPO: Crude Palm Oil
 PK: Palm Kernel
 Nucleus: Plantations owned by the Group
 Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian government.
 FFB purchased: FFB bought from third-party at market prices.
 Yields: FFB Yield and CPO Yield are for the reported period and not annualised.