



Production Highlights

Quarterly Production – 9M/3Q2017

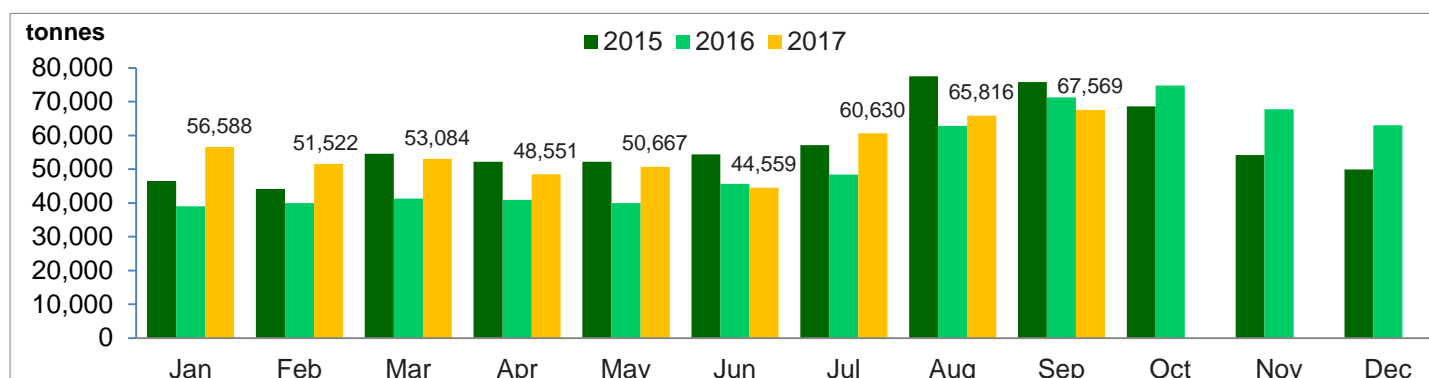
		9M2017	9M2016	Change	3Q2017	3Q2016	Change
Production							
FFB harvested	(tonnes)	2,152,225	1,798,411	19.7%	832,364	773,357	7.6%
Nucleus		1,906,068	1,601,469	19.0%	738,398	684,431	7.9%
Plasma		246,157	196,942	25.0%	93,966	88,926	5.7%
FFB purchased	(tonnes)	174,450	176,652	(1.2%)	76,785	78,616	(2.3%)
Crude Palm Oil	(tonnes)	498,985	429,407	16.2%	194,014	182,446	6.3%
Palm Kernel	(tonnes)	119,461	99,034	20.6%	46,320	41,250	12.3%
Efficiency							
FFB Yield	(tonnes/ha)	12.3	11.3	↑	4.8	4.9	↓
CPO Yield	(tonnes/ha)	2.7	2.6	↑	1.0	1.1	↓
CPO Extraction Rate	(%)	22.2	22.5	↓	22.0	22.2	↓
PK Extraction Rate	(%)	5.3	5.2	↑	5.3	5.0	↑

Monthly Production in 2017 ('000 tonnes)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
FFB Harvested	247	226	233	211	212	190	258	281	293
Nucleus	217	201	207	187	187	169	230	251	257
Plasma	30	25	26	24	25	21	27	30	36
FFB Purchased	17	15	13	15	21	16	29	24	24
CPO	57	52	53	49	51	45	61	66	68
PK	14	13	13	11	11	11	14	16	17

Figures may not sum due to rounding.

CPO Production Trend



Notes:

- FFB: Fresh Fruit Bunches
- Nucleus: Plantations owned by the Group
- Plasma: Plantations developed by the Group for the benefits of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian Government.
- FFB purchased: FFB bought from third-party at markets prices.
- Yields: FFB yield and CPO yield are for the reported period and not annualised.