



Production Highlights

Quarterly Production – 12M/4Q2017

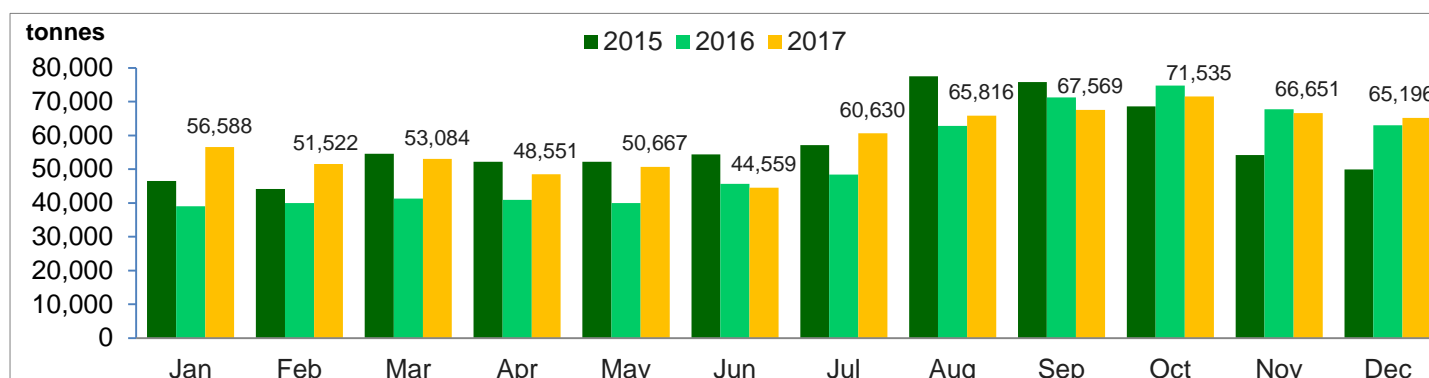
		12M2017	12M2016	Change	4Q2017	4Q2016	Change
Production							
FFB harvested	(tonnes)	3,037,842	2,661,554	14.1%	885,617	863,143	2.6%
Nucleus		2,682,944	2,367,767	13.3%	776,876	766,298	1.4%
Plasma		354,898	293,787	20.8%	108,741	96,845	12.3%
FFB purchased	(tonnes)	236,566	253,148	(6.6%)	62,116	76,496	(18.8%)
Crude Palm Oil	(tonnes)	702,368	634,941	10.6%	203,383	205,534	(1.0%)
Palm Kernel	(tonnes)	170,664	148,270	15.1%	51,203	49,236	4.0%
Efficiency							
FFB Yield	(tonnes/ha)	17.5	16.8	↑	5.1	5.4	↓
CPO Yield	(tonnes/ha)	3.9	3.8	↑	1.1	1.2	↓
CPO Extraction Rate	(%)	22.2	22.5	↓	22.1	22.4	↓
PK Extraction Rate	(%)	5.4	5.3	↑	5.6	5.4	↑

Monthly Production in 2017 ('000 tonnes)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
FFB Harvested	247	226	233	211	212	190	258	281	293	314	299	273
Nucleus	217	201	207	187	187	169	230	251	257	277	261	239
Plasma	30	25	26	24	25	21	27	30	36	37	38	34
FFB Purchased	17	15	13	15	21	16	29	24	24	23	18	21
CPO	57	52	53	49	51	45	61	66	68	72	67	65
PK	14	13	13	11	11	11	14	16	17	18	17	16

Figures may not sum due to rounding.

CPO Production Trend



Notes:

- FFB: Fresh Fruit Bunches
- Nucleus: Plantations owned by the Group
- Plasma: Plantations developed by the Group for the benefits of smallholders. The Group buys FFB from these plasma plantations at prices determined by the Indonesian Government.
- FFB purchased: FFB bought from third-party at markets prices.
- Yields: FFB yield and CPO yield are for the reported period and not annualised.